



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 18, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$119,458	30
Lemar, Mike	Sunshine State Agency	\$61,957	25
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Tim	Health Coverage Solutions	\$37,452	4
Graham, Mark B.	AmeriLife - Career	\$34,767	33
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$31,864	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$31,687	8
Gold Producers (\$10,000 - \$30,000)			
Abadjian, Pierre	Abadjian Insurance Group	\$23,304	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$21,910	24
Borosak, William J. Jr.	Secure Financial Group, LLC	\$20,959	11
Barta, Devin M.	Barta Insurance Agency	\$17,868	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,990	10
American Eagle Consultants, Inc.		\$14,926	7
Sheldon, Paul, CLU ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,208	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$13,163	4
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,844	5
Silver Producers (\$5,000 - \$10,000)			
Maisonet, Joseph	Maisonet Insurance Agency	\$9,660	2
Clark, John W.	Senior Solutions Insurance Agency	\$9,255	7
Futurity First Insurance Group, Inc.		\$7,533	2
Wroblewski, Robert M.	SOS Insurance Group	\$7,211	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$7,008	2
Maisto, Stephen	Senior Health Solutions	\$6,696	3
Bowes, Richard M.	Bowes Insurance Agency	\$6,324	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,264	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,048	3
ERIN Marketing, Inc.		\$5,435	2
Clark, Eleanor	Clark Insurance Agency	\$5,088	1
Muccioli, Carolyn	Muccioli Insurance Agency	\$5,004	1



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Bronze Producers (\$2,500 - \$5,000)

Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,812	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$4,508	2
Santo, Bergino J.	Santo Insurance Agency	\$4,260	1
Krantz, Michael	Krantz Insurance Agency	\$4,144	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,059	6
Senior Insurance Marketing, Inc.		\$3,984	2
Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,900	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,900	1
Muchnick, Stuart C.	Muchnick Insurance Agency	\$3,764	1
Green, Laurie A.	Green Insurance Agency	\$3,672	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,659	1
Malave, Samuel	Malave Insurance Agency	\$3,648	1
Enns, Henry	Enns Insurance Agency	\$3,576	1
Stiffler, Harold	Stiffler Insurance Agency	\$3,576	1
Broedell, Joseph F.	Broedell Insurance Agency	\$3,480	1
Schurr, Samuel M.	Schurr Insurance Agency	\$3,276	1
Ritter, Craig J.	Ritter Insurance Agency	\$3,096	1
Adler, Risa B.	Adler Insurance Agency	\$2,844	1
Kegler, James F.	Kegler Insurance Agency	\$2,844	1
Marra, Jason A.	First Family Insurance Company	\$2,844	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,844	1
Whelan, Andrew J.	Whelan Insurance Agency	\$2,825	1
Woods, Judith L.	Woods Insurance Agency	\$2,759	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$2,688	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,676	1
Kerner, Allison	Kerner Insurance Agency	\$2,676	1
Scott, Jerry	Scott Insurance Agency	\$2,664	1
Butler, Brian	Butler Insurance Agency	\$2,592	1
Shank, Brand L.	Shank Insurance Agency	\$2,592	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

October 18, 2015

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim	\$18,179	Barta, Devin M.	\$16,920
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Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU ChFC	\$14,208	Sachs, Kerry	\$11,856
Branch, Beth	\$13,188	Ranney, Eugene	\$11,256
Saylor, Dexter R.	\$12,192	Stevens, Sandra K.	\$10,401
Gilbert, Brian	\$11,856		

Silver Producers (\$5,000 - \$10,000)

Brown, Matthew	\$9,840	Aarons, Neill	\$5,796
Ripoll, Glenn A.	\$9,588	Greer, Michael	\$5,687
Rosati, Lisa	\$9,251	Catron, Edward A.	\$5,568
Weiland, David	\$8,808	Maisto, Stephen	\$5,208
Payant, Thomas A.	\$8,100	Holdren, Charles E.	\$5,183
Kempler, Gary S.	\$6,876	Cooper, Bradley D.	\$5,148
Vickers, Jordan	\$6,480	Dibisceglie, Darrin J.	\$5,148
Napolitano, Matthew L.	\$6,456	Gallo, Darren M.	\$5,112
Graham, Christopher N., CLU	\$6,335	Muccioli, Carolyn	\$5,112
Bowes, Richard M.	\$6,324	Clark, Eleanor	\$5,088
Nordstrom, Timothy W.	\$6,264	Burke, April L.	\$5,028
Enns, Henry	\$6,131	Dye, Lauretta A.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Stevens, Ray	\$4,967	Holzman, Robert	\$3,107
Mangini, Rosemary	\$4,716	Vinokur, Mitchell	\$3,096
Rodriguez, Rodrigo	\$4,608	Quigg, Thomas L.	\$3,084
Santo, Bergino J.	\$4,260	Spelman, Keith M.	\$3,075
Zupnick, Eliezer S.	\$4,152	Monds, Lynne C.	\$3,072
Krantz, Michael	\$4,144	Barron, Darcie	\$3,024
Lemar, Fred W. Jr.	\$4,079	Kehoe, Thomas F.	\$2,976
Major, Victoria A.	\$3,983	Ion, David A.	\$2,928
Freifeld, Mitchell S.	\$3,900	Hollans, Mawyer C. III	\$2,848
Iglesias, Rafael A.	\$3,900	Gordon, Aaron	\$2,844
Walker, Mark E.	\$3,900	Jelaso, Marc P.	\$2,844
Terminiello, Christine	\$3,804	Kegler, James F.	\$2,844
Kraus, Bratone T.	\$3,768	Moore, Daniel	\$2,844
Grobman, Alan	\$3,764	Neese, Alan P.	\$2,844
Muchnick, Stuart C.	\$3,764	Pala, John P.	\$2,844
Eserman, Clifton W.	\$3,708	Patterson, Adam D.	\$2,844
Green, Laurie A.	\$3,672	Sobel, Gary I.	\$2,844
Adler, Jeffrey S.	\$3,659	Whelan, Andrew J.	\$2,825
Malave, Samuel	\$3,648	Borjas, Israel	\$2,771
Sweeney, Paul W.	\$3,612	Smith, Constance A.	\$2,763
Namm, Rachel	\$3,576	Gould, Earle R.	\$2,760
Youngblood, Malton B.	\$3,576	Cabble, James J.	\$2,759
Vallejo, Fernando J.	\$3,564	Woods, Judith L.	\$2,759
Hatton, John W.	\$3,504	Hoyek, Tony N.	\$2,688
Broedell, Joseph F.	\$3,480	Hunt, Marilee	\$2,676
Delauter, Kenneth R. Jr.	\$3,395	Kerner, Allison	\$2,676
Lehman, Lary P.	\$3,324	Kitay, Laura A.	\$2,676
Ottovogio, Xiomara	\$3,276	Lepriol, Raymond J.	\$2,664
Schurr, Samuel M.	\$3,276	Rose, Vicki A.	\$2,592
Shaw, Martin L. III	\$3,251	Shank, Brand L.	\$2,592
Hollinger, Cynthia A.	\$3,228	Stolack, Mitchell	\$2,592
Lauer, Deborah	\$3,108	Simington, Mark W.	\$2,580